



2026 Sustainable Energy Program

Residential High-Efficiency Heat Pumps and Air Conditioners

Purpose

The purpose of the Sustainable Energy Program is to drive peak demand reduction and promote energy efficiency, thereby reducing power costs, wasted energy and associated emissions. This will pave the way for a brighter, more resilient future. This document highlights incentives applicable to LES customers who install high-efficiency heat pumps and air conditioners in residential spaces.

Measure Category	Must be AHRI Rated	Criteria	Incentives
Air Source Heat Pump, Mini-Split Heat Pump (< 5.4 tons)	X	Equipment under these measures must meet one of the following criteria (1 OR 2): 1. EER2 ≥ 12.0 AND SEER2 ≥ 15.2 2. Inverter-Driven/Variable Capacity (manufacturer documentation showing the system is inverter-driven must be provided for this scenario)	\$1000
Air Conditioner, Mini-Split Air Conditioner (< 5.4 tons)	X	Note: Systems that only have EER and SEER ratings do not qualify.	\$300 Note: Air conditioners paired with electric resistance heat are not eligible for the \$300 incentive.
Geothermal Heat Pump	X	EER 15.0 to 17.99	\$1000 \$1400 (with Desuperheater)
	X	EER 18 to 21.99	\$1200 \$1600 (with Desuperheater)
	X	EER ≥ 22.0	\$1400 \$1800 (with Desuperheater)

Guidelines

- Pre-authorization is required prior to the purchase or installation of qualifying equipment for incentives exceeding \$5,000. Non-pre-authorized projects must be submitted to LES **within 90 days of the invoice date. Pre-authorization is strongly advised to ensure LES' requirements are met and to reserve funds for the project.** Funds are limited and reserved on a first-come, first-served basis.
- Equipment must be installed and operational before reimbursement is issued.
- LES reserves the right to complete an on-site verification prior to and after installation.

- To qualify for an incentive, the system must have an AHRI rating ([AHRI Directory](#)); the AHRI rating will be used to determine if LES' requirements are met. Equipment must meet or exceed the criteria in the table above. Inverter-driven systems that do not meet the standard EER2/SEER2 requirements must have manufacture documentation confirming they are inverter-driven. **AHRI certificates are required in all cases and the equipment installed must match all model numbers listed on the AHRI certificate.**
- Air source heat pumps and air conditioners with a cooling capacity of less than 5.4 tons must have EER2 and SEER2 ratings to qualify. This means that if a system only has EER and SEER ratings, it does not qualify.
- **New air conditioners paired with electric resistance heat will not qualify for LES incentives. If electric resistance heat is present, it must be paired with a new heat pump to be eligible. New air conditioners paired with gas heating will still qualify for an LES incentive.**
- **A mechanical permit is required for each project, regardless of whether or not installation is performed by a third party.**
- The incentives listed above only apply to new and existing non-mobile residential buildings in the LES service territory. For similar commercial incentives, please see the Commercial High-Efficiency Heat Pumps and Air Conditioners program document.
- See the General Guidelines document for additional terms and conditions.

Process

I am an LES customer seeking an incentive:

1. Review the list of [participating contractors](#).
2. Contact one or more of the participating contractors to obtain bids and inquire about available incentives.
3. Once you accept and sign a quote from one of the participating contractors, they will submit the project to LES on your behalf if it qualifies for an incentive. You will receive a confirmation email when LES has authorized the project for an LES incentive.
4. You will receive an LES credit on your invoice from the contractor.

If you don't select a participating contractor, contact SEP@les.com for further instructions on applying. Please see the guidelines section above for details on when projects must be submitted to LES to qualify.

Questions? Contact SEP@LES.com

This document is relevant to the 2026 Sustainable Energy Program offered by LES.