Program Description

Our Commercial and Industrial Energy Efficiency Program is part of LES’ Sustainable Energy Program. Customers taking advantage of this program will save money, help reduce the need for more expensive energy during peak periods of the year and ultimately help delay the necessity to build additional, high-cost power plants.

The Commercial High Efficiency Heat Pump/Air Conditioner Program is designed to raise interest in the replacement of HVAC systems that are outdated and inefficient.

Application Process

• Before beginning a project, submit an online Pre-authorization Form to request funds for your project. LES will notify you regarding the availability of funds and, if funds are available, will provide you with a confirmation number.
• Within 90 days following confirmation, submit a Reimbursement Form, and an itemized invoice for the project.
• Please allow two to four weeks to receive reimbursement. Submitting forms with incomplete information will delay payment processing.

SEP Incentive Calculation Formula

• The Commercial High Efficiency Heat Pump/Air Conditioner Program will provide an incentive payment based on the documented efficiency of the new system that is installed. Incentive amount will be calculated by LES staff.
• Incentive will only be available to customers with LES account balances that are not past due.
• Incentive cannot exceed 50% of the final purchase price. Final purchase price is determined after all contractor, distributor and/or manufacturer warranty adjustments, discounts, reimbursements, rebates, incentive and gift certificates are deducted.
• Maximum combined incentive of $100,000 per customer per year for all portions of the Sustainable Energy Program.
• Replacement geothermal and “California Loop” heat pumps do not qualify for an incentive.
Program Guidelines

- This program applies to both new construction and existing buildings.
- Incentives require preauthorization by LES before proceeding with the project.
- In order to qualify, the components of the new system must be a manufacturer recognized match.
- AHRI or manufacturer certified capacity and efficiency values, for each system, must be documented by the installing contractor. These values will be used to determine the incentive amount.
- Systems with an EER, cooling efficiency rating, must have an EER value at least 1 point above ASHRAE 90.1-2013 minimum values in order to be considered.
- LES reserves the right to conduct pre and post inspections.
- LES is making this program available for the benefit of its customers and the program is in no way intended to create a property right or interest in any participating contractor, seller or other third-party.
- All authorizations under the program are based upon compliance with Program Guidelines within the sole discretion of LES.
- Refer to the “Commercial and Industrial Energy Efficiency – General Terms and Conditions” for more information pertaining to this portion of the program.