



2025 Sustainable Energy Program

Residential High-Efficiency Heat Pumps and Air Conditioners

Purpose

The purpose of the Sustainable Energy Program is to drive peak demand reduction and promote energy efficiency to reduce power costs, wasted energy and associated emissions. This will pave the way for a brighter, more resilient future. This document highlights incentives applicable to LES customers who install high-efficiency heat pumps and air conditioners in residential spaces.

Measure Category	Energy Efficiency Requirements (*at high-speed operation)	Incentives
Air Source Heat Pump, Mini-Split Heat Pump (< 5.4 tons)	EER2 ≥ 12.0 SEER2 ≥ 15.2	\$800
Air Conditioner, Mini-Split Air Conditioner (< 5.4 tons)	*Minimum EER2/SEER2 requirements will be waived if manufacturer literature is provided showing the equipment is inverter driven/variable capacity. **Systems that only have EER and SEER ratings do not qualify.	\$600
First-time installation of Residential Geothermal Heat Pump (Ground Loops only)	EER 15 to 17.99	\$550
		\$750 (with Desuperheater)
	EER ≥18.0	\$1100
Replacement of Residential Geothermal Heat Pump with Geothermal Heat Pump (Ground Loops only)	EER 15.0 to 17.99	\$550
		\$750 (with Desuperheater)
	EER 18 to 21.99	\$825
		\$1125 (with Desuperheater)
	EER ≥ 22.0	\$1100
		\$1500 (with Desuperheater)

Guidelines

- Pre-authorization is required before installation for incentives greater than \$5,000. Non-pre-authorized projects must be submitted to LES within 90 days of the invoice date. **Pre-authorization is strongly advised to ensure the energy efficiency requirements are met and to reserve funds for the project.** Funds are limited and reserved on a first-come, first-serve basis.
- Equipment must be installed and operational before reimbursement is issued.
- LES reserves the right to complete an on-site verification prior to and after installation.

- The system must have an AHRI rating ([AHRI Directory](#)); the AHRI rating will be used to determine if LES' energy efficiency requirements are met. The equipment must meet or exceed the energy efficiency requirements to qualify for an incentive. Manufacturer documented inverter driven/variable capacity technology automatically qualifies.
- Air source heat pumps and air conditioners with a cooling capacity of less than 5.4 tons must have EER2 and SEER2 ratings to qualify. This means if a system only has EER and SEER ratings, they do not qualify.
- **A mechanical permit is required for each project, regardless of whether or not installation is performed by a third party.**
- If an existing HVAC system is being replaced, the existing HVAC must be at least five years old for the project to qualify.
- The incentives listed above only apply to new and existing non-mobile residential buildings in the LES service territory. For similar commercial incentives, please see the Commercial High-Efficiency Heat Pumps and Air Conditioners program document.
- See the General Guidelines document for additional terms and conditions.

Process

I am an LES customer seeking an incentive:

1. Review the list of [participating contractors](#).
2. Contact one or more of the participating contractors for bids and available incentives.
3. Once you accept and sign a quote from one of the participating contractors, they will submit the project to LES on your behalf if it qualifies for an incentive. You will receive a confirmation email when LES has authorized the project for an LES incentive.
4. You will receive an LES credit on your invoice from the contractor.

If you don't select a participating contractor, contact SEP@les.com for further instructions on applying. Please see the guidelines section above for details on when projects must be submitted to LES to qualify.

Questions? Contact SEP@LES.com

This document is relevant to the 2025 Sustainable Energy Program offered by LES.